
SALES MANAGER

Company: **AGENTIS INNOVATIONS** *a business unit of Athene Consulting Co., Ltd*

Job Title: **SALES MANAGER**

Job Scope: **THAILAND**

Responsible To: **MANAGING DIRECTOR**

Direct Reports: none

Based: **BANGKOK** (lower Sukhumvit Area, BTS Nana)

Website: **www.agentisinnovations.com**

OUR COMPANY

Agentis Innovations is specialist in developing and implementing milling automation systems, data acquisition and management solutions and operates primarily within the animal feed industry (Livestock, Aquaculture, Pet food). Our technology, which has been developed in Thailand, can be found in more than 10 countries in the Asia Pacific region and in over than 400 feed plants including Charoen Pokphand Group, Betagro Group and GFPT Group. Our product range is designed to achieve the core goals of providing optimization, cost saving solutions and enhancing the profitability of our customers. Agentis Innovations offers unique groups of technologies, amongst of which; Feed Mill Automation, In-Line Moisture Measurement, Feed Mill Design and Optimization and Power Monitoring Solutions

POSITION SUMMARY

Agentis Innovations is looking for a highly skilled, energetic and experienced professional for the role of Sales Manager who has the skill to market our products in Thailand. The position offers a highly motivating and competitive environment for growth and excellent international career advancement opportunities

ROLE DEFINITION

- EXPAND PRESENT AND GROW NEW SALES IN FEED MILLS AND INTEGRATORS IN THE THAILAND MARKET
- CREATE AND EXECUTE ANNUAL SALES BUSINESS PLAN AND MONTHLY FORECAST
- EVALUATE, UPDATE AND REPORT ON MONTHLY SALES PROGRESS
- COORDINATE ACTIVITIES WITH OTHER FUNCTIONAL DEPARTMENTS
- ELEVATE THE COMPANY AND PRODUCT BRAND IN THE MARKET
- PLAN AND EXECUTE NEW PRODUCT LAUNCHING
- IDENTIFY AND CHANNEL IDEAS FOR NEW PRODUCT DEVELOPMENT
- COLLECT AND ANALYSE MARKET INFORMATION

EDUCATION & QUALIFICATIONS

- Degree in marketing or agri related discipline
- Minimum 5 years in a sales role
- Verbal and written Thai and English language

COMPETENCIES

- Excellent knowledge of the Thai feed milling industry
- Well developed professional selling skills
- Experienced with preparing business and sales plans

APPLY NOW

Please send your resume at career@agentisinnovations.com

FOR ENQUIRES OR AN INFORMAL DISCUSSION

Office Number: 02 653 1147 (Ms Kat)

email: yiannis@agentisinnovations.com

